

TOPIC THURSDAY

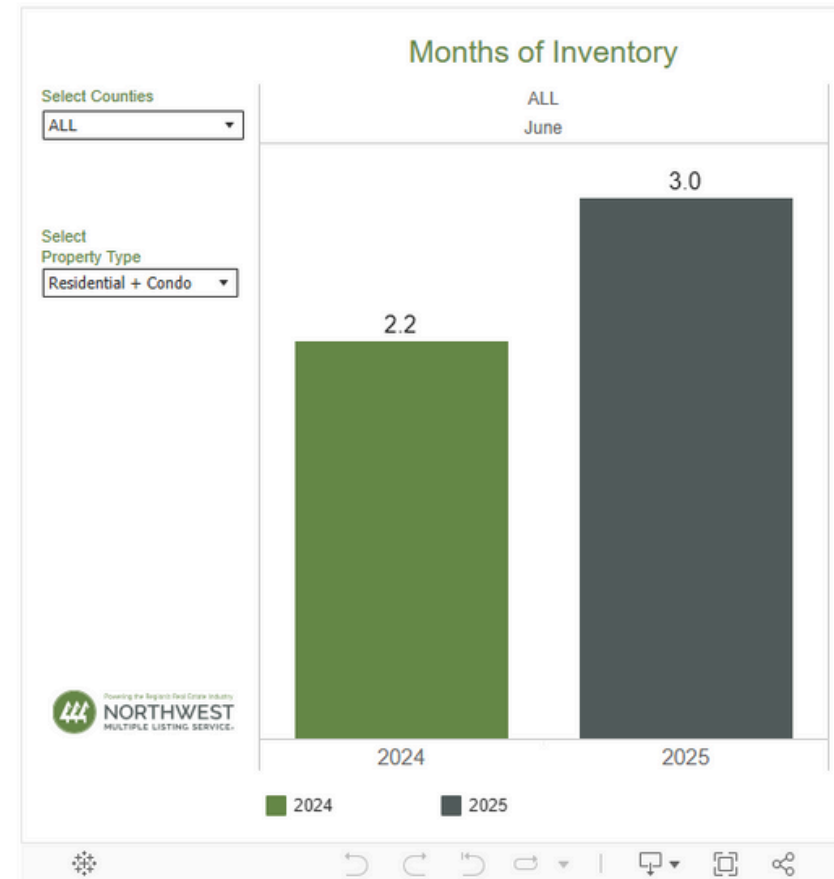
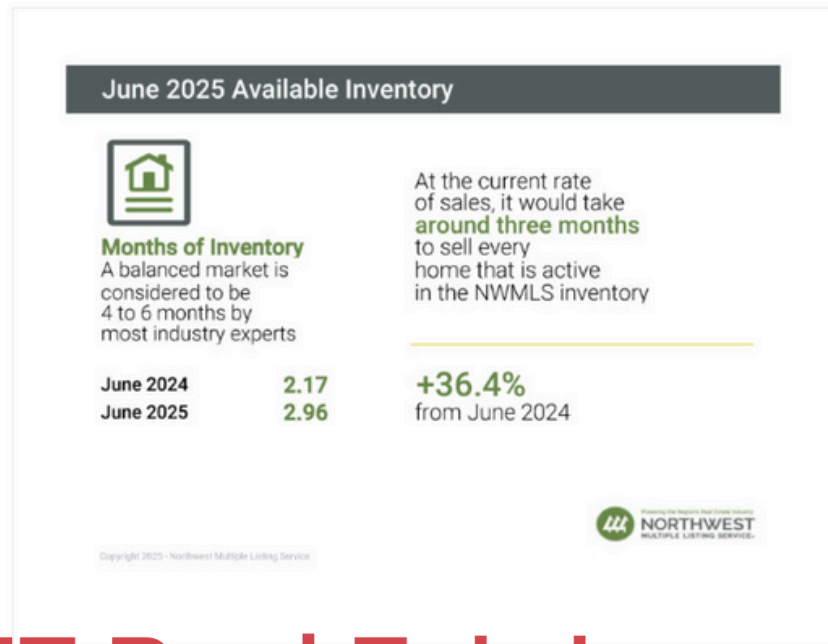
***INFO SPARKS &
MARKET TRENDS***



**EZ Real Estate
Platform**

Some Stats I Like Outside the Box

SE King	699	643	1,080	750	44.00%	510	507	0.59%	413	457	-9.63%	\$685,000	\$724,950	-5.51%	2.62
140	229	203	282	230	22.61%	182	172	5.81%	154	137	12.41%	\$852,500	\$829,500	2.77%	1.83
380	97	77	159	115	38.26%	62	51	21.57%	48	42	14.29%	\$872,500	\$809,612	7.77%	3.31
385	54	57	95	82	15.85%	36	36	0.00%	25	20	25.00%	\$795,000	\$840,000	-5.36%	3.80
390	239	227	493	354	39.27%	143	126	13.49%	155	113	37.17%	\$935,000	\$957,000	-2.30%	3.18
700	163	151	308	250	23.20%	76	67	13.43%	81	80	1.25%	\$1,395,000	\$874,975	59.43%	3.80
701	89	92	266	259	2.70%	31	34	-8.82%	42	35	20.00%	\$675,000	\$649,000	4.01%	6.33
705	377	326	515	368	39.95%	258	208	24.04%	228	182	25.27%	\$949,475	\$875,475	8.45%	2.26
710	227	205	335	218	53.67%	152	142	7.04%	127	109	16.51%	\$1,080,000	\$868,000	24.42%	2.64



**EZ Real Estate
Platform**

June 2025 New Construction



NWMLS brokers sold
770
new construction
residential homes
& condos
in June 2025

-10.4%
from
June 2024



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June 2025 Membership



There were
32,084
total NWMLS
members & subscribers
in June 2025



There were
2,487
total NWMLS
member offices
in June 2025

Down (5,782)

Down (451)

From 2024



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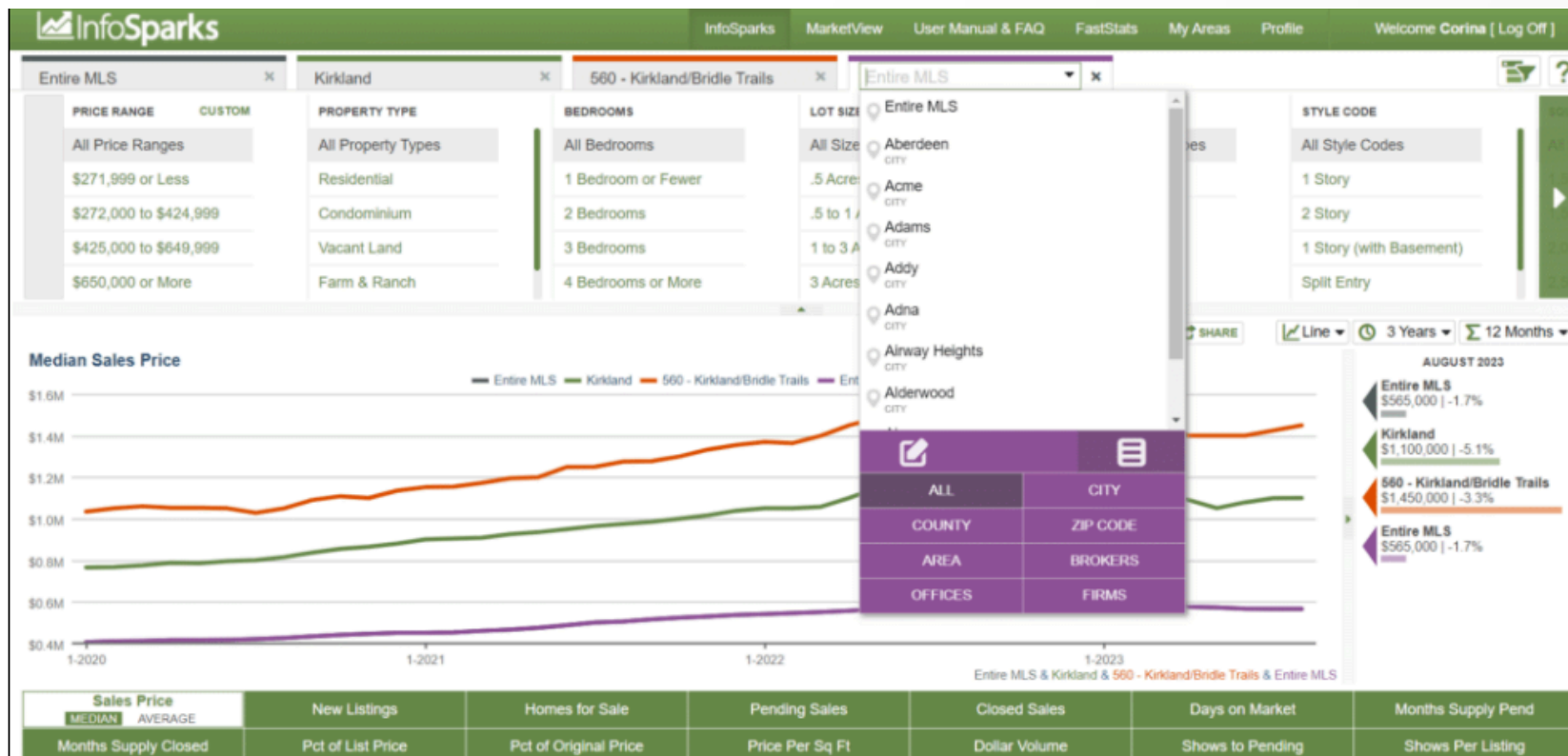


**EZ Real Estate
Platform**

Compare Multiple Areas

Compare up to four areas at once using a variety of geographic parameters, including city, zip code, county, MLS area, or draw your own boundaries!

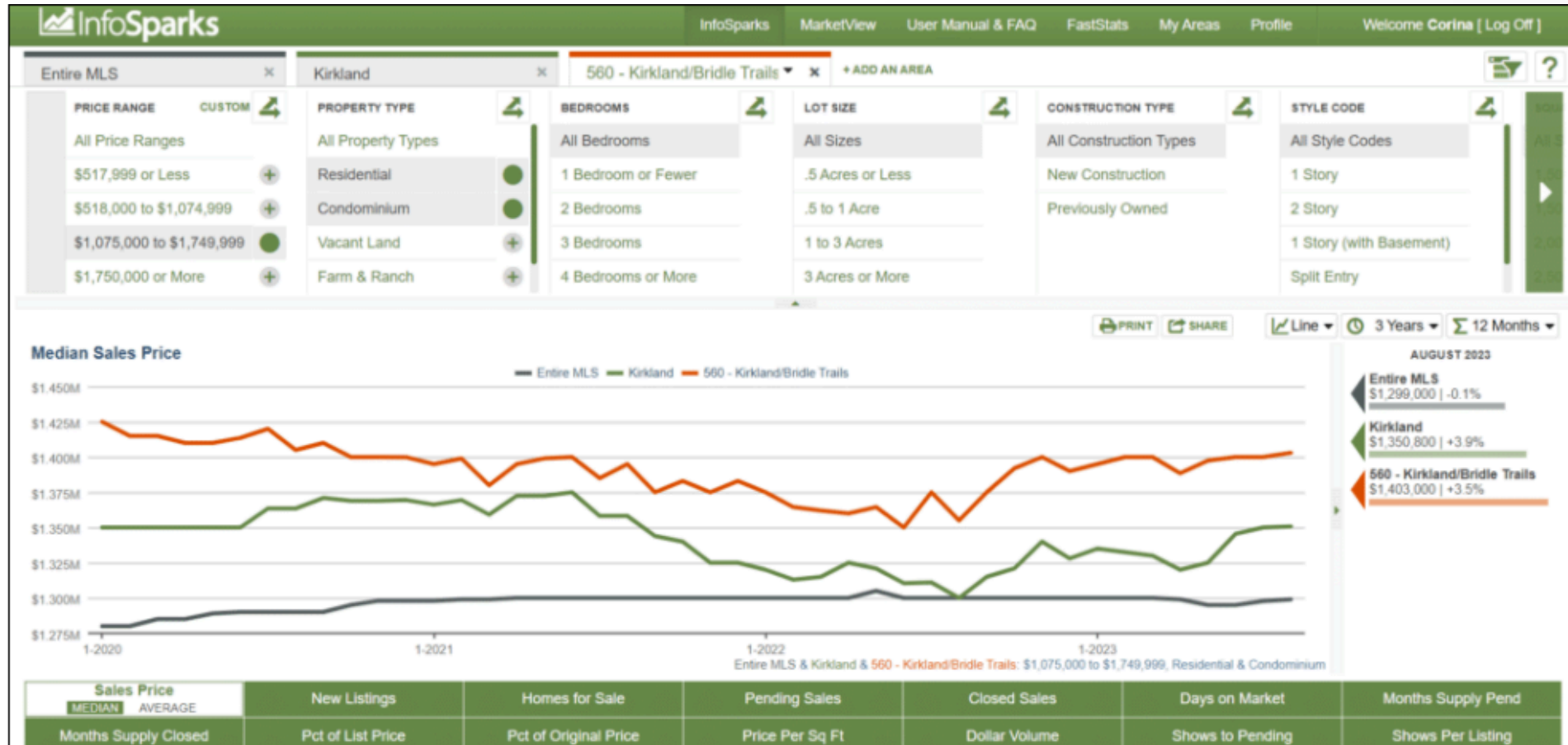
In addition to geographic inputs, you can also search by broker, office or firm. You may add up to four area tabs for comparison. The default area is the entire MLS.



Choose Housing Variables

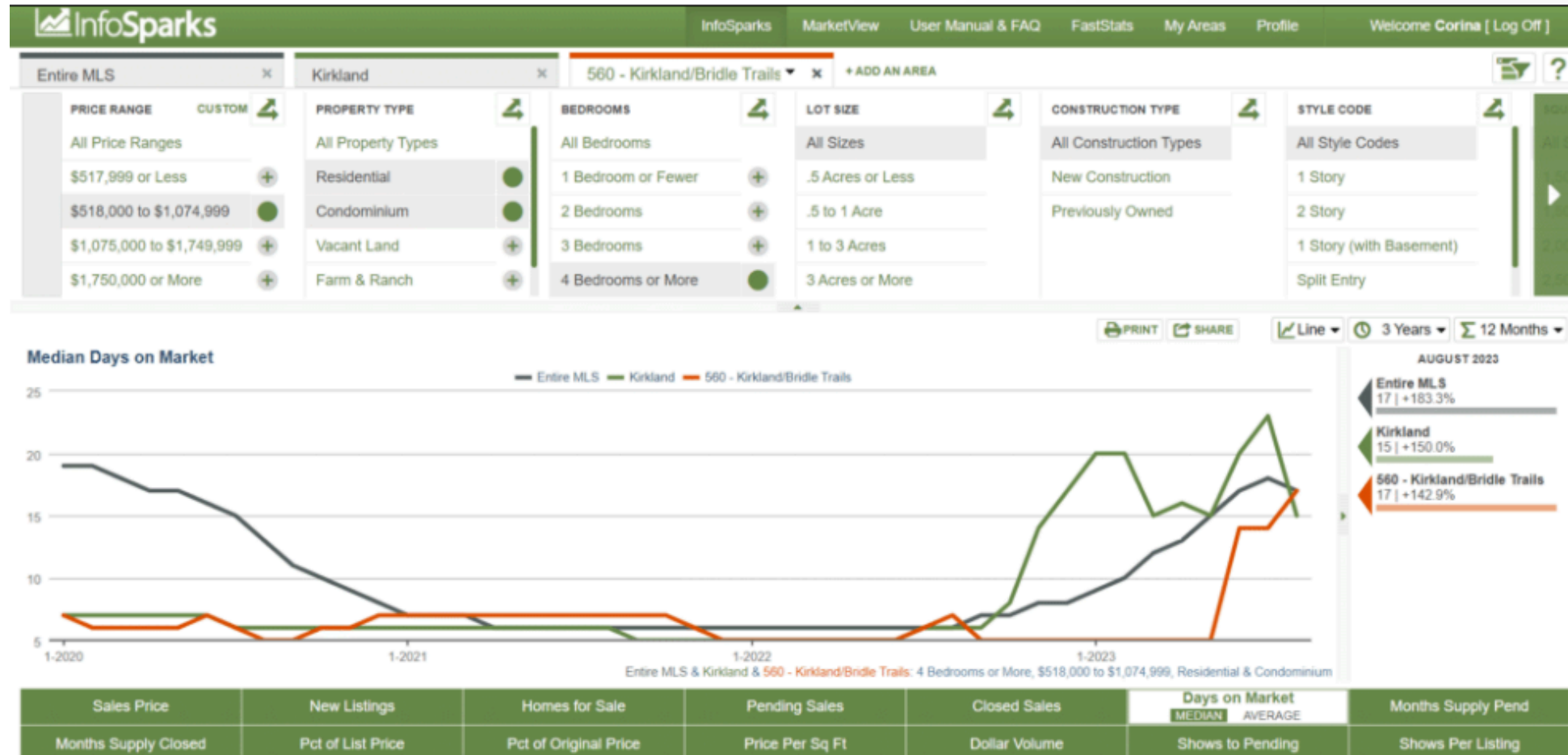
Narrow the data by property type, bedrooms, lot size, style code, and more.

Tip: Click the double arrow icon to split the data by two of the same metric, e.g., Single Family vs. Condominium. Both metrics will be given their own line on the graph and an overview in the legend.



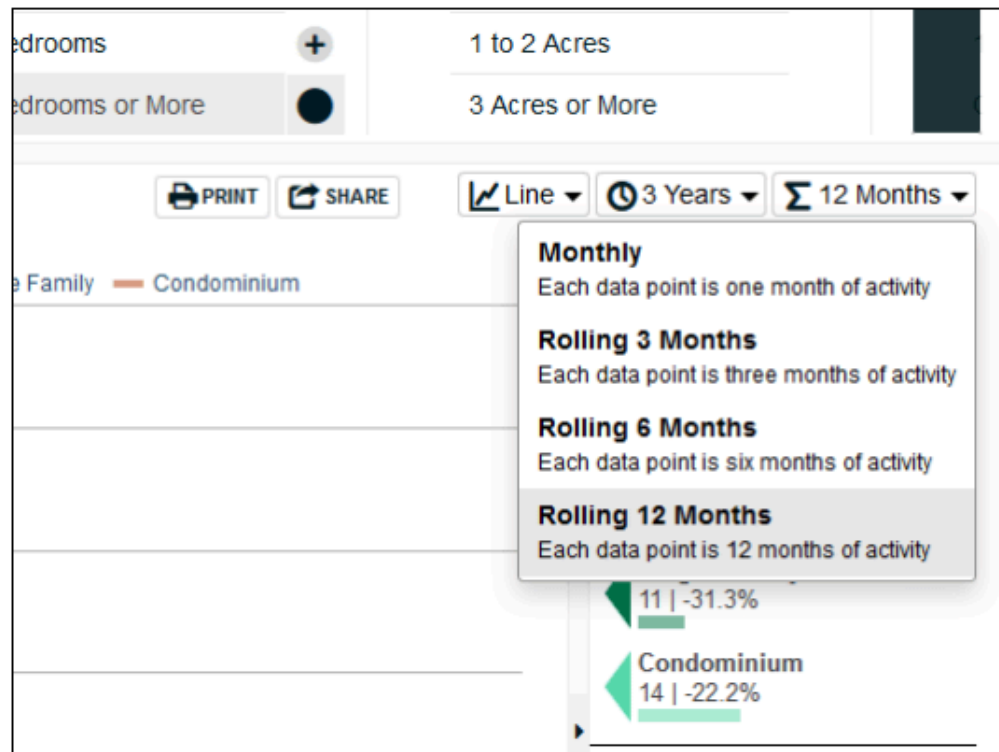
View Various Metrics

Dig deeper into the data by comparing sales prices, new listings, homes for sale, pending sales, closed sales, days on market, months supply pending, months supply closed, percentage of list price, percentage of original price, price per square foot, dollar volume, shows to pending, or shows per listing.



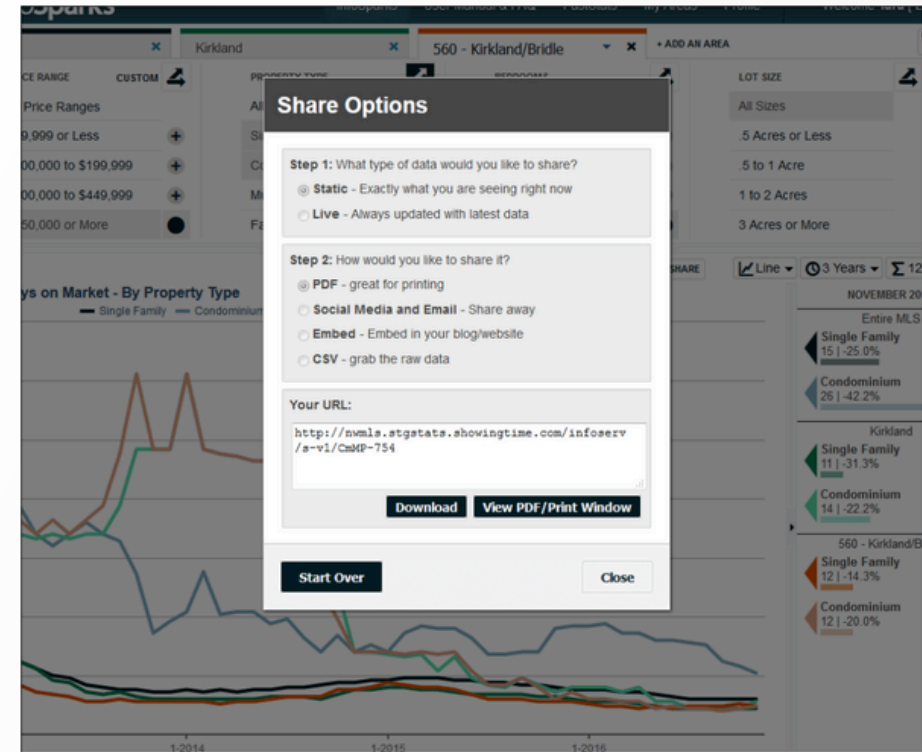
Customize Your Graph

Choose from a line or bar graph, narrow or expand the time frame, and choose the length of time between each data point.



Share or Print

Choose to share a static (unchanging) graph, or a live graph that will automatically update to the current statistical data. Share a link on social media or via email, embed the graph on your blog or website, or grab the raw data to further analysis. You can also simply print a PDF.



FastStats

View a concise and in-depth Local Market Update by county or zip code. See a bigger picture of an overall region by using the Monthly Indicators Report.

[InfoSparks](#) [MarketView](#) [User Manual & FAQ](#) [FastStats](#)

Local Market Updates

Dig deeper into communities.

Area:

Select an area... ▾

Time Period:

Most Recent ▾

VIEW REPORT

Local Market Updates

Selected Area: No Area Selected



[Return to Northwest MLS.](#)

Access FastStats

- 1. FastStats is a tool within InfoSparks. Access InfoSparks and then click on the FastStats link located on the browser bar at the top right of the screen.



Local Market Update Reports

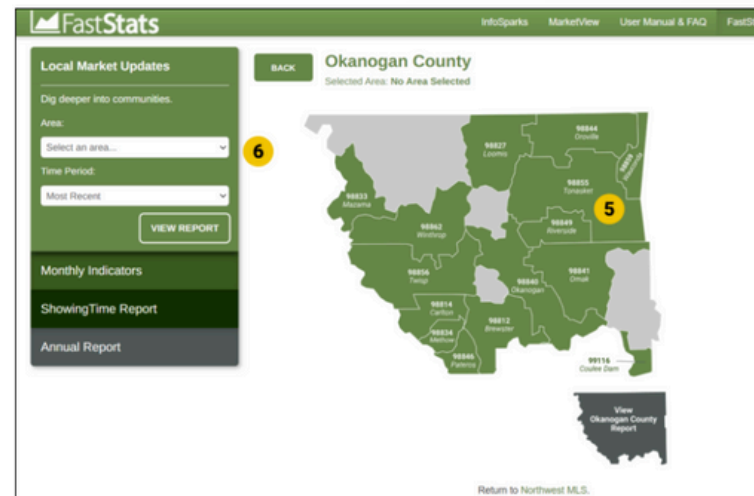
The Local Market Update Report allows you to dig deeper into communities. The 1 page, in-depth report breaks down key metrics for both residential and condominium properties and includes graphs that chart Median Sales Price for both property types over time.



To run a Local Market Update Report:
Select a time period from the drop-down menu.

Using the interactive map, click on the area for which you would like to run the report:

1. The entire MLS
2. Regional sections of the state
3. A specific county
4. Counties can be broken down further by zip codes. After selecting a county from the main map, click on a zip code from the county map.
5. Note: You can also use the drop-down menu to select the location if desired.



Monthly Indicators Report

The Monthly Indicators report allows you see key real estate trends throughout the entire MLS or a specific region. This 14 page report includes an overview page for both Residential and Condominium, as well as a visual summary for new listings, pending sales, closed sales, days on market, median sales price, average sales price, percent of list price received, house affordability index, inventory of homes for sale, months of supply of inventory and a combined overview page with quick glance at all the information.

Monthly Indicators

Entire MLS

Includes All Areas Covered by Northwest MLS



NORTHWEST
MULTIPLE LISTING SERVICE®

February 2024

U.S. existing-home sales grew 3.1% month-over-month to a seasonally adjusted annual rate of 4.00 million, exceeding economists' expectations and marking the strongest sales pace since August 2023, according to the National Association of REALTORS® (NAR). Falling interest rates late last year, coupled with a recent uptick in inventory, helped existing-home sales to climb following last month's decline, with monthly gains reported in the Midwest, South, and West regions.

Closed Sales decreased 8.8 percent for Residential homes but increased 1.3 percent for Condominium homes. Pending Sales increased 3.3 percent for Residential homes and 22.4 percent for Condominium homes. Inventory decreased 5.8 percent for Residential homes but increased 15.5 percent for Condominium homes.

The Median Sales Price increased 6.1 percent to \$639,950 for Residential homes and 13.8 percent to \$494,950 for Condominium homes. Days on Market decreased 15.7 percent for Residential homes and 2.3 percent for Condominium homes. Months Supply of Inventory increased 16.7 percent for Residential homes and 30.8 percent for Condominium homes.

Total inventory heading into February stood at 1.01 million units, a 2% increase from the previous month and a 3.1% increase from the same time last year, for a 3 months' supply at the current sales pace, according to NAR. Although buyers may find additional options in their home search, inventory remains below the 5-6 months' supply of a balanced market, and demand is exceeding supply. As a result, existing-home sales prices have continued to rise, climbing 5.1% year-over-year to \$379,100.

Quick Facts

- 7.4%	+ 6.8%	- 2.9%
Year-Over-Year Change in Closed Sales All Properties	Year-Over-Year Change in Median Sales Price All Properties	Year-Over-Year Change in Homes for Sale All Properties

This is a research tool provided by Northwest Multiple Listing Service®.
Percent changes are calculated using rounded figures.

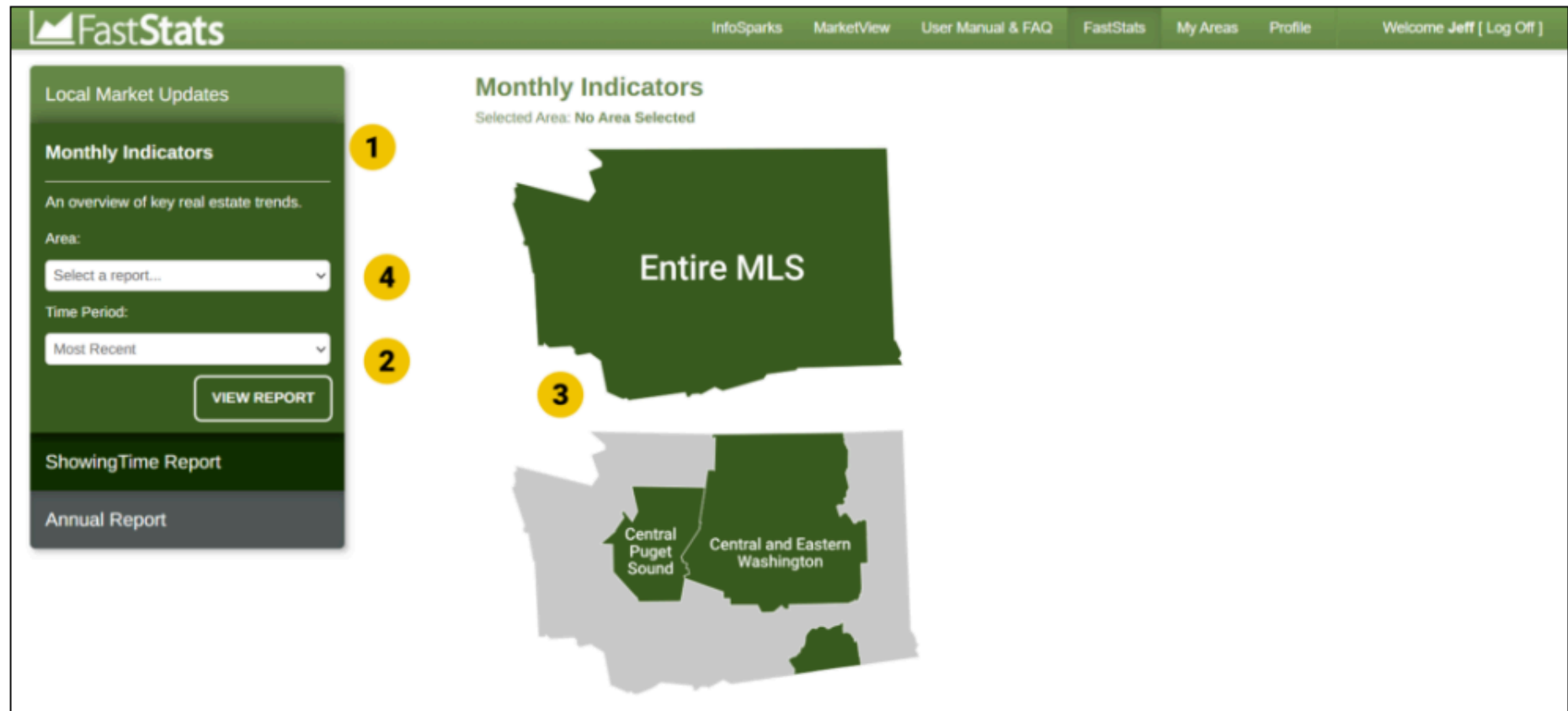
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Median Sales Price	8
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Inventory of Homes for Sale	12
Months Supply of Inventory	13
All Properties Combined Overview	14



Current as of March 1, 2024. All data from Northwest Multiple Listing Service®. Report © 2024 ShowingTime.

To run a Monthly Indicators Report:

1. Select “Monthly Indicators” from the menu on the left.
2. Select a time period from the drop-down menu.
3. Then use the interactive map and click on “The Entire MLS” or a region.
4. Note: You can also use the drop-down menu to select the location if desired.



ShowingTime Report

The ShowingTime report provides showing statistics, such as the total number of showings, the average number of showings per listing, with historical charts comparing the metrics over the last 8 years. The 82 page report allows you to view showing statistics on a county level, for metro area, or for many of the larger cities in Washington state.

To run an Annual Report:

- 1. Select “ShowingTime Report” from the menu on the left.
- 2. Select a time period from the drop-down menu.
- 3. Click the Region dropdown or click the map



Showing Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Adams County	23	1.1	22
Chelan County	609	3.3	247
Columbia County	387	3.0	173
Cowlitz County	67	0.9	82
Douglas County	22	1.1	21
Ferry County	786	3.2	286
Grant County	315	3.3	112
Grays Harbor County	4	1.0	11
Island County	593	2.7	272
Jefferson County	868	2.8	399
King County	1,070	3.9	319
Kitsap County	413	3.8	142
Kittitas County	40,455	10.2	4,222
Lewis County	3,429	5.7	695
Lincoln County	443	2.7	217
Mason County	867	2.5	403
Okanogan County	5	0.2	16
Pacific County	818	3.0	352
Pierce County	140	1.3	152
San Juan County	306	1.9	197
Skagit County	12,298	6.6	2,084
Snohomish County	170	2.4	100
Thurston County	1,261	4.6	334
Umatilla County	11,530	9.4	1,322
Wahkiakum County	3,266	5.2	708
Walla Walla County	5	0.8	8
Western Washington	29	1.5	28
Whatcom County	605	4.0	173
Aberdeen	12,968	3.8	4,166
Auburn	2,660	4.9	645
Bainbridge Island	215	3.4	78
Bellevue	1,785	8.8	221
Bellingham	354	7.5	53
Bonney Lake	3,484	14.4	249
Bothell	1,398	6.6	240
Bremerton	487	5.0	109
Burien	2,760	16.6	171
Centralia	1,190	5.8	233
Covington	773	10.3	76
Des Moines	200	2.8	85
	250	6.7	42
	470	8.0	60

Annual Report

An annual report can be generated for the entire MLS. This 9 page report includes housing activity that provides useful, visual information for the previous year.

To run an Annual Report:

- 1. Select “Annual Report” from the menu on the left.
- 2. Select a time period from the drop-down menu.
- 3. Click the Area dropdown or on the interactive map to select an area, then click “View Report.”



MarketView

Rank brokers, offices and firms by list side, sale side and total side. Highlight a broker, office or firm for comparison to the ranked list. Define geography and housing variables to hone how you want to view rankings.

[InfoSparks](#)
[MarketView](#)
[User Manual & FAQ](#)
[FastStats](#)
[My Areas](#)
[Profile](#)
[Welcome Corina \[Log Off \]](#)

Entire MLS

PRICE RANGE

CUSTOM

All Price Ranges

\$271,999 or Less

\$272,000 to \$424,999

\$425,000 to \$649,999

\$650,000 or More

PROPERTY TYPE

All Property Types

Residential

Condominium

Vacant Land

Farm & Ranch

BEDROOMS

All Bedrooms

1 Bedroom or Fewer

2 Bedrooms

3 Bedrooms

4 Bedrooms or More

LOT SIZE

All Sizes

.5 Acres or Less

.5 to 1 Acre

1 to 3 Acres

3 Acres or More

CONSTRUCTION TYPE

All Construction Types

New Construction

Previously Owned

STYLE CODE

All Style Codes

1 Story

2 Story

1 Story (with Basement)

Split Entry

Select a Broker to Highlight

Statistics can relate to either individual brokers or team leads.

PRINT

Volume

Broker

Previous Month

Entire MLS

Top Brokers by Total Closed Dollar Volume

August 2023

Rank	Broker	List Side		Sale Side		Total	
		Units	Volume	Units	Volume	Units	Volume
1	Fred, Gene 73159	3.0	\$21,172,500	—	—	3.0	\$21,172,500
2	Morgan, Craig 58945	4.0	\$3,864,500	14.0	\$16,154,990	18.0	\$20,019,490
3	Thompson, Ted 105496	3.0	\$9,349,970	3.0	\$10,169,980	6.0	\$19,519,950
4	Legman, Deb 46618	2.5	\$19,092,500	—	—	2.5	\$19,092,500
5	Reign, Linda 121811	4.0	\$3,900,100	3.0	\$14,770,000	7.0	\$18,670,100
6	Ender, Brian 100000	3.0	\$6,395,000	11.0	\$11,744,304	14.0	\$18,139,304
Market Totals		7,532.0	\$5,351,441,495	7,532.0	\$5,351,441,495	15,064.0	\$10,702,882,990

Frequently Asked Questions

What does the “Days on Market Until Sale” number represent on the Local Market Update FastStats report?

Days on Market Until Sale includes each day from the list date to any pending date. The days will continue to count if the listing is in the contingent status, which is treated the same as active in the system.

What information is provided in the FastStats Reports?

Three types of reports are available, including Local Market Updates, Monthly Indicators, and an Annual Report. You can print these reports by county, zip code, region, or for the entire NWMLS coverage area.

Why are the figures on the FastStats printed reports slightly different than in the InfoSparks product?

The data used for both products is the same, however, FastStats Reports are run on the first day of each month, while InfoSparks is updated nightly. The historical FastStats Reports will be rerun on the first day of every month in order to catch any changes that were made in the database.

Why would I use FastStats Reports?

FastStats reports are much more simple than NWMLS Statistical Reports and have colorful graphics that are easy to explain and share with clients.